

MOHAMMAD ALZA'AREER

Industrial Engineer — Strategic Procurement, Supply Chain and International Logistics

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Authorised to work in France · Willing to relocate internationally · Available immediately

PROFESSIONAL SUMMARY

Industrial engineer with six years of ownership of an annual procurement budget of approximately EUR 120 million, from which more than EUR 5 million in documented savings was delivered. Full-cycle experience under permanent regulatory audit, from requirement definition to contract closure: RFQ/RFP, international tender management, supplier qualification, contract negotiation and spend analysis. Fluent in Arabic, English and Turkish, with proven leadership of cross-functional, multicultural teams.

PROFESSIONAL EXPERIENCE

Senior First Lieutenant | Industrial Engineer — Strategic Procurement and Supply Chain

Public Security Directorate (military-ranked institution), Ministry of the Interior — Jordan | 2019 - 2025

- Held responsibility for an annual procurement budget of approximately EUR 120 million, centred on uniforms and textiles and on technical and security equipment.
- Delivered more than EUR 5 million in documented cost savings through technical specification review, international competitive sourcing, purchase volume consolidation and supplier panel rationalisation.
- Managed the full procurement cycle: end-to-end RFQ/RFP drafting, international tender management, supplier qualification and evaluation against quality, lead time, cost and compliance criteria, through to contract management and purchase order execution.
- Managed international vendor panels across Southeast Asia and the Middle East: framework contract negotiation, supplier KPI monitoring and dispute resolution.
- Coordinated logistics operations: procurement planning, inventory management, freight coordination, shipment tracking and warehouse-level receiving across multiple supply chains.
- Designed and maintained the KPI dashboards used by senior leadership for spend analysis and performance monitoring.
- Applied Lean and Kaizen methods to streamline procurement workflows, reduce lead times and eliminate non-value-added activity.
- Led cross-functional, multicultural teams, interfacing at technical, operational and senior management levels.
- Maintained complete procurement documentation to audit standard within a strict regulatory framework.

KEY SKILLS

Procurement and sourcing: Strategic procurement, RFQ/RFP management, international sourcing, tender management, supplier evaluation and negotiation, vendor management, contract management, spend analysis, cost reduction, e-procurement

Supply chain and logistics: End-to-end and international logistics, freight management, warehouse coordination, inventory management, demand planning, S&OP, Incoterms, lead time reduction, shipment tracking

Process and systems: Lean management, Kaizen, 5S, continuous improvement, technical specification review, risk management, regulatory compliance · SAP, SAP Ariba, Oracle ERP, MS Excel (advanced), Power BI

Leadership: Cross-functional team leadership, stakeholder management, multicultural team coordination, analytical reporting, project management

EDUCATION

BSc Industrial and Systems Engineering & BSc Military Sciences

Kara Harp Okulu — Turkish Military Academy, Ankara | 2014 - 2019

Five-year dual-degree programme in industrial engineering and military sciences. Degree comparability attestation issued by ENIC-NARIC France.

LANGUAGES

Arabic — Native (C2) · **English** — Fluent (C1) · **Turkish** — Fluent (C1), acquired in five months · **French** — A2, in intensive study towards B2

ADDITIONAL INFORMATION

Work authorisation: Authorised to work in France — no sponsorship required for roles based in France.

Mobility and availability: Willing to relocate internationally for the right role. Available immediately — permanent, fixed-term or contract.